FINANCIAL MARKETS AND INSTITUTIONS

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| Course code | *FIN 105* |
| Compulsory in the programmes | *Finance, Economics and Data Analytics* |
| Level of studies | *Undergraduate* |
| Number of credits | *6 ECTS (48 in-class hours + 6 consultation hours + 2 exam hours, 104 individual work hours)* |
| Course coordinator (title and name) | Dr Ana Jolovic  *anajol@ism.lt* |
| Prerequisites | *Principles of Finance* |
| Language of instruction | *English* |

**THE AIM OF THE COURSE:**

This course provides a unified framework for illustrating the financial markets, institutions, and instruments in a contemporary context. It focuses on the structure and regulation of various markets in financial instruments, the operation of banks and non-bank financial institutions, regulation and its effect on financial institutions, risks faced by the managers of financial institutions, and the methods, markets, and instruments for managing these risks.

**MAPPING OF COURSE LEVEL LEARNING OUTCOMES (OBJECTIVES) WITH DEGREE LEVEL LEARNING OBJECTIVES (See Annex), ASSESMENT AND TEACHING METHODS**

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| Course level learning outcomes (objectives) | Degree level learning objectives (Number of LO) | Assessment methods | Teaching methods |
| CLO1. Illustrate the roles and functions of financial markets, institutions, and instruments in mitigating different types of risk | BLO1.1  ELO1.1 | Midterm, group paper, final exam | Lectures, seminars |
| CLO2. Observe the current market environments and analyse the theoretical rationales behind the investment choices. | BLO1.2  ELO1.2 | Group paper, final exam | Lectures, seminars |
| CLO3. Assess the macro-prudential policies from various investor’s perspectives | BLO2.1  ELO2.1 | Midterm, final exam | Seminars |
| CLO4. Illustrate various incentives and motivations for different financial actors (including regulators) and analyse their interactions | BLO2.1  ELO2.1 | Midterm, group paper, final exam | Seminars |
| CLO5. Critically evaluate the recent financial news articles and relevant research in financial markets as a method to identify the trends in the markets | BLO4.1  ELO4.1 | Group paper and its presentation | Seminars |

**ACADEMIC HONESTY AND INTEGRITY**

The ISM University of Management and Economics Code of Ethics, including cheating and plagiarism are fully applicable and will be strictly enforced in the course. Academic dishonesty and cheating can and will lead to a report to the ISM Committee of Ethics. With regard to remote learning, ISM reminds students that they are expected to adhere to and maintain the same academic honesty and integrity that they would in a classroom setting.

**COURSE OUTLINE**

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| **Topic** | **In-class hours** | **Readings** |
| 1. **Introduction to financial markets and institutions**   Main roles of financial markets and institutions  Asymmetric information  Why do financial Institutions exist? | 4 | B.1. Chapters 1.1., 2.2., and 7.1. |
| 1. **Trading money – the art of commercial banking**   What are the core roles of banks in the economy?  Commercial Banks  Main risks in the banking  Regulation – why and what | 8 | B.1. Chapters 17.1, 18.2, 19.3  B.2. Chapters 11, 12,13  Readings  Case study |
| 1. **Credit unions and microfinance institutions**   Specifics of non-banking financial institutions  The role, past and future | 4 | B.2. Chapter 14  Readings |
| 1. **Insurance companies, pension funds and the asset management industry**   Main characteristics and risks  Why are they important for the financial market?  The future of those financial institutions | 6 | B.1. Chapters 21.5  B.2. Chapters 15,18 |
| 1. **Investment Banks, Security Brokers and Dealers, and Venture Capital Firms** | 6 | B.1. Chapters 22.6  B.2. Chapters 16,17 |
| **Midterm examination** | 2 |  |
| 1. **Bond and Stock market** | 4 | B.1. Chapters 12.2, 13.3  B.2. Chapters 6, 8 |
| 1. **Money Market and Foreign Exchange Market** | 4 | B.1. Chapters 11.1, 15.5  B.2. Chapters 5, 9 |
| 1. **Derivatives Market** | 8 | B.1. Chapters 24.2  B.2. Chapter 10  Readings |
| 1. **Risks Incurred by Financial Institutions**   Main type of risks (not covered under previous topics)  Risk Management in today’s financial institution | 6 | B.1. Chapters 23.1  B.2. Chapters 20  Readings |
|  | **Total: 48 hours** |  |
| CONSULTATIONS | 6 |  |
| FINAL EXAM | 2 |  |

**FINAL GRADE COMPOSITION**

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| **Type of assignment** | **%** |
| *Group Components 25%* |  |
| * Group paper and presentation | 25 |
| *Individual Components 75%* |  |
| * Midterm | 30 |
| * Final exam | 45 |
| **Total:** | **100** |

**DESCRIPTION AND GRADING CRITERIA OF EACH ASSIGNMENT**

1. *Midterm examination:* It is written in class, closed book and in test format. It is designed to tackle the major concepts and themes characterising financial markets and institutions at large.
2. *Group paper and presentation:* It should be 2,000-2,500 words (excluding bibliography and appendices) on the topic of your choice (subject to approval by the lecturer). It is evaluated based on not only the depth of knowledge but also the coherence of the argument vis-à-vis the chosen research question. Some interesting case studies from *the Economist*, *Financial Times*, and *Bloomberg* are good starting points, while challenging and creative analyses are encouraged and welcomed. The group should consist of 3-6 students.

Each group presents their findings (10 minutes) followed by a Q&A session, during which the authors have an opportunity to clarify some of the items unclear in the paper.

1. *Final examination:* It is written in class, closed book and in test format. It is designed to assist your critical thinking on issues related to financial markets and risk management.

***NB:*** You must obtain at least 5.0 points (out of 10.0) for *each* assignment to be counted for the total score.

Additionally, an *oral exam* (‘*viva voce*’) is carried out when a lecturer requires further explanations on the submitted papers. The aim of the oral exam is to clarify what the students have written and how they understand the concepts/data in question.

**RETAKE POLICY**

The *retake* examination for the students who do not meet the passing score is normally scheduled 1-2 weeks after the announcement of the final grades. The retake examination covers the materials from the entire course, and it is worth 75% of the total grade (the remaining 25% comes from the group paper and presentation).

**ADDITIONAL REMARKS**

Regular attendance is strongly encouraged. If for some reason you need to miss a class, please notify the lecturer *beforehand*. The same etiquette rule applies to your peers when you gather for group projects.

**REQUIRED READINGS**

B.1. Frederic S Mishkin, Stanley Eakins (2018) Financial Markets and Institutions, 9th edition

B.2. Anthony Saunders, Marcia Cornett and Otgo Erhemjamts, (2022) Financial Markets and Institutions, 8th Edition

R. Readings posted on e-learning

**ADDITIONAL READINGS**

For each lecture, please read the relevant chapter(s) – the connection between the topic of the day and chapter(s) should be straightforward. For our in-class discussions, students must refer to relevant academic and/or news articles to highlight current issues linked to the topic of the day. No formal presentations are required, however.

**ANNEX**

**DEGREE LEVEL LEARNING OBJECTIVES**

**Learning Objectives for the Bachelor of Business Management**

*Programmes:*

*International Business and Communication,*

*Business Management and Marketing, Finance,*

*Industrial Technology Management*

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| **Learning Goals** | **Learning Objectives** |
| Students will be critical thinkers | BLO1.1. Students will be able to understand core concepts and methods in the business disciplines |
| BLO1.2. Students will be able to conduct a contextual analysis to identify a problem associated with their discipline, to generate managerial options and propose viable solutions |
| Students will be socially responsible in their related discipline | BLO2.1. Students will be knowledgeable about ethics and social responsibility |
| Students will be technology agile | BLO3.1. Students will demonstrate proficiency in common business software packages |
| BLO3.2. Students will be able to make decisions using appropriate IT tools |
| Students will be effective communicators | BLO4.1. Students will be able to communicate reasonably in different settings according to target audience tasks and situations |
| BLO4.2. Students will be able to convey their ideas effectively through an oral presentation |
| BLO4.3. Students will be able to convey their ideas effectively in a written paper |

**Learning objectives for the Bachelor of Social Science**

*Programmes:*

*Economics and Data Analytics,*

*Economics and Politics*

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| **Learning Goals** | **Learning Objectives** |
| Students will be critical thinkers | ELO1.1. Students will be able to understand core concepts and methods in the key economics disciplines |
| ELO1.2. Students will be able to identify underlying assumptions and logical consistency of causal statements |
| Students will have skills to employ economic thought for the common good | ELO2.1. Students will have a keen sense of ethical criteria for practical problem-solving |
| Students will be technology agile | ELO3.1. Students will demonstrate proficiency in common business software packages |
| ELO3.2. Students will be able to make decisions using appropriate IT tools |
| Students will be effective communicators | ELO4.1. Students will be able to communicate reasonably in different settings according to target audience tasks and situations |
| ELO4.2. Students will be able to convey their ideas effectively through an oral presentation |
| ELO4.3. Students will be able to convey their ideas effectively in a written paper |