

**IMPORTANT INFORMATION FOR BACHELOR STUDENTS**

We **STRONGLY ADVISE** students to choose courses from **ONLY ONE BLOCK** of the course blocks listed below in order to avoid overlapping courses.

Students can choose up to 5 courses per semester (no more than 30 ECTS)

There are quotas of how many exchange students can take a particular course. The course selection is based on the **first-come, first-served** basis

Bachelor students **ARE NOT ALLOWED** to take Master courses

If you take more than one **elective*** course, there is a higher chance of overlaps in your timetable

*Courses in darker background are elective

For more information, please contact gretar@ism.lt

INTERNATIONAL BUSINESS AND COMMUNICATION, 1ST YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Microeconomics	ECO101	6	5
Financial Accounting	FIN101	6	5
Quantitative Decision Making	FUN118	6	5
Organizational Behavior	MNG107	6	5

INTERNATIONAL BUSINESS AND COMMUNICATION, 2ND YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
International Economics and Trade	ECO121	6	5
Communication Theories	MNG242	6	10
International Marketing	MNG124	6	10
International Business Communication	MNG140	6	10

ENTREPRENEURSHIP AND INNOVATION, 1ST YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Digital Business Models	MNG254	6	10
Entrepreneurial Marketing	MNG255	3	10
Group Dynamics and Team Development	MNG256	6	10
Finance Fundamentals for Start-Ups	FIN129	6	5
Academic Writing and Presentation Skills	HUM108	3	5

ENTREPRENEURSHIP AND INNOVATION, 2ND YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Data Analytics and Visualisation	FUN137	6	5

INDUSTRIAL TECHNOLOGY MANAGEMENT, 2ND YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Operations Management	MNG152	6	10
Entrepreneurship	MNG110	6	5
International Economics and Trade	ECO121	6	5
Foundations of Manufacturing Technology	FUN126	6	5
Computer-Aided Design (CAD)	MNG212	6	5

INDUSTRIAL TECHNOLOGY MANAGEMENT, 3RD YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Innovation Management	MNG162	6	10
Total Quality Management	MNG164	6	10
Project Management	MNG163	6	10
Technology Project	MNG211	6	5

BUSINESS MANAGEMENT AND MARKETING, 1ST YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Organizational Behavior	MNG107	6	5
Microeconomics	ECO101	6	5
Financial Accounting	FIN101	6	5

BUSINESS MANAGEMENT AND MARKETING, 2ND YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Customer Relationship Management	MNG244	6	10
Neuromarketing	MNG238	6	10
Advertising and Sales Promotion	MNG245	6	10

FINANCE, 1ST YEAR

SUBJECT	CODE	ECTS	Quota for exchange students
Financial Accounting	FIN101	6	5
Microeconomics	ECO101	6	5
Finite Mathematics	FUN103	6	3
Statistical Data Analysis	FUN107	6	5

FINANCE, 2ND YEAR

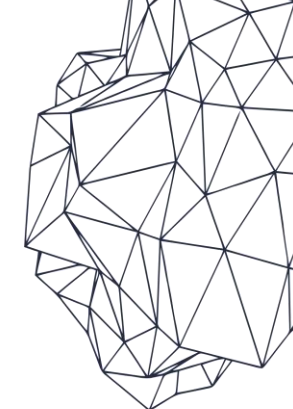
SUBJECT	CODE	ECTS	Quota for exchange students
Financial and Business Ethics	MNG237	6	5
International Economics and Trade	ECO121	6	5
Investment Management	FIN107	6	5
Corporate Finance	FIN117	6	5

ECONOMICS AND DATA ANALYTICS, 1ST YEAR			
SUBJECT	CODE	ECTS	Quota for exchange students
History of Economic Theories	ECO103	6	5
Statistical Data Analysis	FUN107	6	5
Microeconomics	ECO101	6	5

ECONOMICS AND DATA ANALYTICS, 2ND YEAR			
SUBJECT	CODE	ECTS	Quota for exchange students
Data Mining for Business Intelligence	IT101	6	5
Economic Forecasting	ECO108	6	5
International Economics and Trade	ECO121	6	5
Intermediate Macroeconomics	ECO129	6	5
Welfare Economics	ECO122	6	5

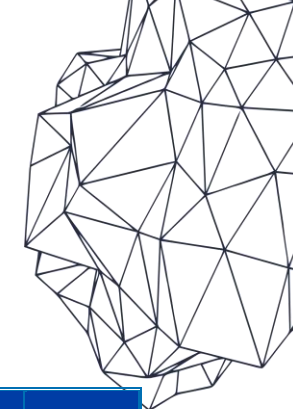
ECONOMICS AND POLITICS, 1ST YEAR			
SUBJECT	CODE	ECTS	Quota for exchange students
Finite Mathematics	FUN103	6	3
History of Economic Theories	ECO103	6	5
Statistical Data Analysis	FUN107	6	5
Microeconomics	ECO101	6	5

ECONOMICS AND POLITICS, 2ND YEAR			
SUBJECT	CODE	ECTS	Quota for exchange students
International Relations	POL104	6	5
International Economics and Trade	ECO121	6	5
Intermediate Macroeconomics	ECO129	6	5
Comparative Politics	POL103	6	5
Welfare Economics	ECO122	6	5



ELECTIVE COURSES FOR UNDERGRADUATE STUDIES, 2023 SPRING SEMESTER 1st and 2nd year

PROGRAMME, YEAR	COURSE CODE	SUBJECT	LECTURER	TEACHING LANGUAGE	ECTS	QUOTA
1st year <ul style="list-style-type: none"> • Economics and Data Analytics • Business Management and Marketing 	HUM165	Global Issues and Futures Thinking	Assoc. Prof. Dr. Jonathan Boyd	EN	6	5
	HUM166	The Role of Contexts in Societal Change	Dr. Joe Milburn	EN	6	5
1st year <ul style="list-style-type: none"> • Economics and Politics • Finance • International Business and Communication 	HUM164	Personal and Career Development	Assoc. Prof. Dr. Eigirdas Žemaitis, Laurynas Puidokas	EN	6	5
	HUM165	Global Issues and Futures Thinking	Assoc. Prof. Dr. Jonathan Boyd	EN	6	5
	HUM166	The Role of Contexts in Societal Change	Dr. Joe Milburn	EN	6	5
2nd year <ul style="list-style-type: none"> • Entrepreneurship and Innovation 	MNG152	Operations Management	Dr. Gurram Gopal	EN	6	5
	MNG118	Leadership	Dr. Isaac Wanasika	EN	6	5
	MNG228	B2B Marketing	Lect. Neringa Petrauskaitė	EN	6	5
	FIN127	FinTech Ecosystem and Management	Prof. Dr. Tomoyuki Hashimoto	EN	6	5



ELECTIVE COURSES FOR UNDERGRADUATE STUDIES, 2023 SPRING SEMESTER

3rd year

PROGRAMME, YEAR	COURSE CODE	SUBJECT	LECTURER	SPECIALIZATION AREA	TEACHING LANGUAGE	ECTS	QUOTA
3rd year <ul style="list-style-type: none"> • International Business and Communication, Business Management and Marketing, • Finance, • Economics and Data Analytics, • Economics and Politics 	MNG152	Operations Management	Dr. Gurram Gopal	International Business Decisions	EN	6	5
	MNG163	Project Management	Assoc. Prof. Dr. Alfredas Chmieliauskas	International Business Decisions	EN	6	5
	MNG162	Innovation Management	Assoc. Prof. Dr. Eigirdas Žemaitis	International Business Decisions	EN	6	5
	MNG110	Entrepreneurship	Assoc. Prof. Dr. Eigirdas Žemaitis	International Business Decisions	EN	6	5
	MNG118	Leadership	Dr. Isaac Wanasika	Internal Communication and Human Resource Management	EN	6	5
	MNG220	Human Resource Management: International Approach	Dr. Bahman Peyravi	Internal Communication and Human Resource Management	EN	6	5
	MNG279	Creative Organization	Dr. Ieva Martinaitytė	Internal Communication and Human Resource Management	EN	6	5
	MNG106	Consumer behavior	Dr. Yannick Joye	International Marketing	EN	6	5
	MNG228	B2B Marketing	Lect. Neringa Petrauskaitė	International Marketing	EN	6	5
	MNG280	Principles of Effective Sales	Lect. Guntars Logins	International Marketing	EN	6	5
	IT107	Low-Code Solutions for Business Analytics	Lect. Džiugas Petruškevičius	Data Analytics	EN	6	5
	POL139	American Politics	Dr. Danielle Vinson	Politics	EN	6	5
	FIN127	FinTech Ecosystem and Management	Prof. Dr. Tomoyuki Hashimoto	Finance	EN	6	5
	POL145	The Economics and Politics of Interstate Conflict	Dr. Simonas Čepėnas	Economics and Politics	EN	6	5
	MNG281	Business Law in Practice	Lect. Andrius Ivanauskas	Law	EN	6	5